



---

## THE DIGITAL MALAWI PROGRAM PHASE I DIGITAL FOUNDATIONS

PROJECT NUMBER: **P160533** PPA NUMBER: **V0470**

REF NO.: **PPPC/DIGMAP/CNS/10/09-2017**

### REQUEST FOR EXPRESSIONS OF INTEREST

---

#### PROVISION OF CONNECTIVITY FEASIBILITY STUDY AND ADVISORY SERVICES

##### 1. Background

Information and Communication Technologies (ICTs) is now globally recognized as an essential tool in promoting competitiveness, job creation, sustainable development, and overall poverty reduction. A combination of widespread access to broadband and a robust digital ecosystem can offer a powerful platform for achieving these goals and increasing government transparency and efficiency. ICTs have the potential to transform business and government - driving entrepreneurship, innovation and economic growth and breaking down barriers of distance and cost in the delivery of services. In recognition of this fact, the Government of the Republic of Malawi with support from the World Bank seeks to build and strengthen public service delivery through implementation of a comprehensive e-government program.

The Digital Malawi program aims to contribute to a ‘digital transformation’ of Malawi’s economy, society, and government by leveraging digital technology to drive economic growth, innovation and job creation, access to services, information and markets, and to increase government efficiency and transparency. The program will support a comprehensive, long-term investment into Malawi’s digital transformation by focusing on a spectrum of areas including not just digital infrastructure and services but also their analogue enablers like institutional capacities, policy interventions and the like.

The Ministry of Information and Communications Technology through the Department of E-Government has the responsibility to provide ICT solutions and services to the Government of Malawi while ensuring the security of Government ICT infrastructure and information. In order to achieve this objective, the Ministry with support from the World Bank is seeking to hire a consulting firm to carry out connectivity feasibility study and provide advisory services to the Government.

##### 2. Objective of the Consultancy

The objectives of the consulting services (“the Services”) are as follows:

Conduct a detailed study and related advisory services to facilitate the Government's Program in achieving the following project objectives:

- (i) Providing high-speed connectivity for priority public institutions throughout the country, including government offices, public services centres ('one-stop shops'), primary and secondary schools, and health centres; et cetera
- (ii) Facilitating private sector development of a seamless, reliable, open-access, wholesale data network throughout the country; and
- (iii) Lowering the costs for wholesale bandwidth and transit services for government and private sector customers. The scope will include support for identification of an appropriate PPP model to achieve these objectives.

### **3. Shortlisting Criteria**

The consultant should be a recognized and reputable firm with the following requirements: Should be an established firm with well qualified and experienced staff in in the following fields:

- Conducting Feasibility Studies in the ICT related sectors,
- Have experience with PPPs in in relation to the network connectivity in developing countries.
- Have a solid team of experts with relevant qualifications and experience

The attention of interested Consultants is drawn to paragraph 3.16 and 3.17 of the World Bank's Procurement Regulations for IPF Borrowers (*Procurement in investment Project Financing: Goods, Works, Non-Consulting and Consulting Services*) dated July 2016, setting forth the World Bank's Policy on Conflict of interest.

The Consultant will be selected in accordance with the procedures set out in the World Bank's Procurement Regulations for IPF Borrowers (*Procurement in investment Project Financing: Goods, Works, Non-Consulting and Consulting Services*) dated July 2016, Section VII (Approved Selection Methods: Consulting Services) under Quality and Cost Based Selection method

Further information can be obtained at the address below during office hours, Monday to Friday from 8:00am to 4:30pm excluding public holidays and weekends. Interested Consultants may access the detailed Terms of Reference at the PPC Website: [www.pppc.mw](http://www.pppc.mw) under "PROCUREMENT" tab.

### **4. Invitation for Expression of Interest**

The PPC now invites eligible Consultants to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services.

### **5. Submission of Expression of Interest**

Written expressions of interest must be delivered to the address below on or before 2:00pm local time on Tuesday 3<sup>rd</sup> October, 2017

The address referred to above is:

The Chairman  
Internal Procurement Committee  
Public Private Partnership Commission  
2<sup>nd</sup> Floor, Livingstone Towers  
Glyn Jones Road  
P.O. Box 937  
Blantyre  
MALAWI

Tel: **+265 1 823 655**

Fax: **+265 1 821 248**

E-mail: [info@pppc.mw](mailto:info@pppc.mw)